

IP Solution Specialist (Enterprise Business Group)

Huawei Nicosia, Cyprus (On-site)

- Support the technical IP sales process and the design of technical customer solutions.
- Provide consultancy support to the partners on designing networking solutions.
- Partner skill training and enhancement. Drive partner opportunities in order to contribute to increased sales volumes.
- Provide full product line specifications and stay updated on the complete products and solution offerings.
- Maintaining knowledge of key competitor's product line and future direction.
- Support the Sales (Key Account) and Marketing team on pre-sales activities.

Candidate Profile:

- Experience in the networking industry, preferably with a vendor will consider as advantage
- Participation and experience in projects will be an advantage
- Bachelor's Degree required. Technical Degree considered a merit.
- Technical Certification in IP or other relevant area, professional level or higher e.g. CCNP/CCIE
- Understanding of internetworking (IP/MPLS), transmission, switching and service creation/provisioning.
- Understanding of the Network Service Provider technical challenges including understanding of the end-user needs.
- Ability to work in a complex global environment, with open, proactive, self-motivating, and go-getter attitude.
- Fluent in Greek and English.

If you are interested, please send your CV to athanasia.christou@huawei.com. All applications will be considered in strictest confidentiality. Only the selected candidates will be invited for interview.